## Alexcia M. Plummer, JD

United States Citizen- Available to Relocate Legal Professional | Management| International Tour Curator Expertise in Contract Negotiation, Event Planning & Client Relations

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#### **Summary of Profile**

A multifaceted professional with a unique blend of expertise in law, international travel, immigration, and event management. As a New York Bar-qualified lawyer with extensive experience in contract management, negotiation, compliance, and immigration support—including asylum cases—I bring a strategic and detail-oriented approach to complex international projects. With a rich background in international travel, event curation, and relocation consulting, I excel in managing seamless immigration processes, visa applications, and travel logistics for global clients.

Global Travel, Events, & Immigration Consultant |Luxe Immersive Travel |June 2022 - Present

- Orchestrated the growth of Luxe Immersive Travel into a dynamic and thriving enterprise, overseeing all aspects of bespoke travel curation, international events, group tours, and comprehensive immigration consulting, ensuring seamless experiences for travelers and those relocating globally.
- Directed the strategic vision and operational execution, positioning the company as a leader in crafting tailored international travel experiences with integrated immigration and visa support for destinations such as Dubai, Abu Dhabi, Ghana, and Kenya.
- Spearheaded the creation of tailor-made and group travel experiences, including immersive
  international music festivals celebrating the diaspora, while providing expert immigration guidance,
  including visa applications and asylum cases, ensuring compliance and smooth entry to desired
  destinations.
- Specialized in relocation and immigration tours to the UAE and other global destinations, offering
  end-to-end support from lifestyle and amenities overviews to visa application assistance, facilitating
  the seamless transition of clients relocating internationally for work, family, or asylum.
- Conceptualized and executed high-end events across international locations, ensuring meticulous attention to detail in event logistics, immigration requirements, budget management, and vendor relationships to deliver compliant and unforgettable client experiences.
- Established and maintained a user-friendly website and platform, showcasing curated travel itineraries and providing accessible immigration and visa information, contributing to informed travel and relocation decisions, boosting client confidence and trust.
- Implemented a comprehensive social media strategy that drove a 550% increase in followers within
  one month, amplifying brand visibility and highlighting Luxe Immersive Travel's unique combination
  of luxury travel, event curation, and immigration support services.

#### Senior Contracts Specialist | Purdue University | Oct 2018 - Present

#### Key Achievements

- Streamlined Contract Management: developed and implemented standardized contract templates across departments, reducing processing time by 42%.
- Enhanced Contractual Advantage: drafted, reviewed, and negotiated the following types of agreements to secure advantageous terms: Assignment Agreements, Basic Research Agreements, Collaborative Agreements, Consortium Agreements, Cooperative Research and Development Agreement, Human Data Transfer Agreements, Equipment Transfer Agreements, International Activity Agreements, Intellectual Property Management Plans, Master Agreements, Material Transfer Agreements, Memorandums of Understanding, Non-Disclosure Agreements, Services Agreements, Small Business Technology Transfer Agreements, Teaming Agreements, and Testing Agreements.
- Ensured Regulatory Compliance: maintained meticulous records, ensuring 100% compliance with federal policies and regulations such as HIPAA and GDPR, Institutional Review Boards (IRB), and Export Controls.
- Cross-Functional Collaboration: led meetings to interpret contract requirements and coordinated with stakeholders to finalize terms and mitigate risks.

#### **Key Responsibilities**

- Conducted technical requirement meetings and finalized terms for various agreements.
- Participated in negotiations with clients and suppliers, collaborating with legal counsel and finance teams.
- Coordinated insurance certificates issuance for projects, ensuring compliance with contractual requirements.

# Singer & Entertainment Consultant Jazz, Funk, Soul, R&B, Gospel

- Freelance demo singer (Present)
- Solo performer at Kiza Restaurant, UAE (2023)
- Lead Singer in The Velocity District Band, USA (2017 2023)
- Lead Singer in Afro Nation Band, UAE (2016 2017)



## Western Michigan University Thomas M. Cooley Law School September 2014

Juris Doctorate | Intellectual Property & International Business

Loyola University New Orleans May 2010

Bachelors | Music Industry Studies & Vocal Performance

### **CERTIFICATIONS**

Bar Admission: Indiana, USA |Admitted: July 30, 2021 Universal Bar Exam: Passed New York| 2017 |Score: 266 Notary Public: Commission ends March 30, 2029 Independent Travel Agent - InteleTravel Agent IATA: 10548020, CLIA: 00323643

## **Career Highlights (Non-Exclusive)**

- Common Law educated and practiced
  Negotiated with US Federal Agencies:
  - Department of: Air Force, Army, Defense, Energy, and Navy
  - Department of: Air Force, Army, Defense, Energy, and Nav
  - NASAUSAID
- Negotiated with African entities:
  - GUBA Enterprise (Tour Partnership Agreement)
  - University of Ghana (Collaboration Agreement)
  - Kenya Medical Research Institute (Data Agreement)
- Negotiated with Worldwide entities:
  - Amazon
  - Aramco
  - Eli Lilly and Company

## **RELEVANT SKILLS**

- Administrative Efficiency
- Adaptability and Flexibility
- Attention to Detail
- Client Relations
- Crisis Management
- Customer Service Excellence
- International Travel Coordination
- Legal Research and Writing
- Logistics Coordination
- Project Management
- Strong Communication Skills
- Time Management

### **COMMUNITY LEADERSHIP & INVOLVEMENT**

- TIME Magazine, December 2006 Person of the Year
- Owner-Creator & Curator, AMPsConnected Podcast (Artists networking platform)
- Hapkido Black Belt (Received in South Korea)
- Younger Women's Task Force (Community Activist)
- After school volunteer (Reading, English, and career guidance)
- Guinness World Record Holder Dubai 2023, Most
   Nationalities to Participate in HIIT Workout
- Founder of Lit Global Impact provide educational, health, and travel resources to underserved children in Ghana

### LANGUAGES

- English: Fluent (native)
- Arabic: Beginner
- Korean: Beginner (lived experience)

REFERENCES

Available upon request